

April 13 - 17, 2020

DELAWARE MONTHLY PRICING AND MARKETING PROMOS



RESTAURANT RELIEF PACK

in support of Delaware E.A.T. {Restaurant Industry <u>E</u>mergency <u>A</u>ction <u>T</u>rust}



Announcing the <u>Restaurant Relief Pack</u> to benefit the <u>Emergency Action Trust</u>, a 501C3 foundation formed by the Delaware Restaurant Association to provide immediate emergency funding to hospitality workers. The Trust, funded by private, community and individual donations, will distribute individual \$500 grants to <u>Delaware</u> frontline industry employees during these uncertain times of mandated restaurant shut downs.

Olé & Obrigado will donate 50% of proceeds of these Restaurant Relief Packs sold in participating stores for March- May 31st to E.A.T.

Participating retailers only need to do the following:

Purchase 1 case of Restaurant Relief Mixed Pack, consisting of 2 bottles each 2018 Nortico Alvarinho, 2018 Zestos Garnacha Rosado, 2018 FitaPreta Tinto Connect to Ole & Obrigado on social media

Promote that 6 pack anyway you can -

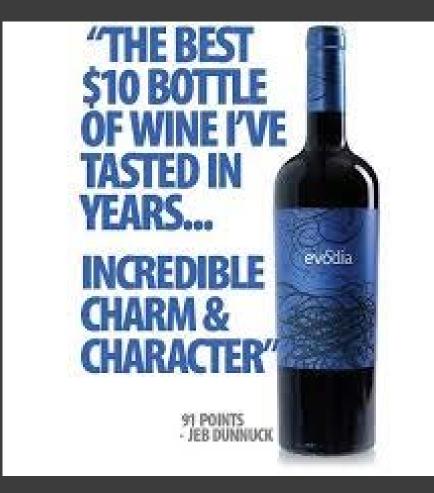
Your Bacchus sales associate can help generate ad campaigns and promote on social media Let your customers know that 50% of proceeds from this 6pk are donated to Restaurant Workers Relief fund through May.

\$60 per case



FL \$104 | 3c \$96 | 5c \$88 | 10c \$80

evolia



CRIANZA





FL \$104 | 5c \$96

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CASA CASTILLO

Casa Castillo Jumilla FL \$112

Casa Castillo El Molar Grenache FL \$160

Casa Castillo Vino de Finca FL \$152 | 3c \$144











Espelt Garnaxta Negra 2017

FL \$116 | 3c \$112 | 5c \$108

91 Pts Jeb Dunnuck







Farradjales FL \$272

Les Traverses FL \$152 | 3c \$144 | 5c \$136

Roc Du Piere FL \$256

Roc Suzadou FL \$392

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Description 👻	Region 🔹	Vtg 👻	Pkg 👻	Case 👻	Bottl →1	<mark>3c</mark> ▼	5c 🕆	10 -	Press 🛛 👻	Farming Practices
Altovinum Evodia	Calatayud, SP	2018	750/12	\$ 104	\$ 8.67	\$96	\$88	\$80		Sustainable
Domaine D'Andezon CDR	Cotes du Rhone, FR	2017	750/12	\$ 104	\$ 8.67	\$96			91 Jeb Dunnuck	Sustainable
Hazana Rioja Vv	Rioja, SP	2017	750/12	\$ 104	\$ 8.67		\$96			Organic Practices
Creta Roble	Emporda, SP	2018	750/12	\$ 112	\$ 9.33	\$108	\$104			Sustainable
Casa Castillo Monastrell	Jumilla, SP	2017	750/12	\$ 112	\$ 9.33	\$108	\$104	\$96	92 Wine Adv	Organic
Equipo Navazos Fino En Rama Saca Ju	Jerez, SP	NV	375/12	\$ 112	\$ 9.33				92 Wine Adv	Sustainable
Espelt Garnatxa Negra		2017	750/12	\$ 116	\$ 9.67	\$112	\$108		91 Jeb Dunnuck	Organic
Can Rafols Terraprima Red	Penedes, SP	2015	750/12	\$ 120	\$ 10.00	\$112				Organic Practices
Can Rafols Terraprima White	Penedes, SP	2016	750/12	\$ 120	\$ 10.00	\$112			90 Wine Adv	Organic Practices
Rhone By Roger Sabon Cotes Du Rho	Cotes du Rhone, FR	2018	750/12	\$ 124	\$ 10.33	\$116				Sustainable
Garrigue Cuvee Romaine	Cotes du Rhone, FR	2017	750/12	\$ 132	\$ 11.00	\$124	\$120		92 Jeb Dunnuck	Sustainable
Artevino Flor De Vetus	Toro, SP	2017	750/12	\$ 132	\$ 11.00	\$128	\$120			Organic
Artevino Izadi Blanco	Rioja, SP	2018	750/12	\$ 136	\$ 11.33	\$128			92 J Suckling	Organic Practices
Artevino Izadi Reserva	Rioja, SP	2015	750/12	\$ 144	\$ 12.00	\$136			93 J Suckling	Organic Practices
Saint Roch Chimeres	Roussilon, FR	2016	750/12	\$ 144	\$ 12.00	\$136			91 Wine Adv	Organic Practices
Villacreses Pruno	Ribera del Duero, SP	2017	750/12	\$ 152	\$ 12.67	\$144	\$140		92 Jeb Dunnuck	Organic
Casa Castillo Vino De Finca	Jumilla, SP	2017	750/12	\$ 152	\$ 12.67	\$144			93+ Wine Adv	Organic
Courbissac Les Traverses	Minervois, FR	2016	750/12	\$ 152	\$ 12.67	\$144	\$136		90 Jeb Dunnuck	Organic
Casa Castillo El Molar Grenache	Jumilla, SP	2017	750/12	\$ 160	\$ 13.33	\$152	\$144		94 Wine Adv	Organic
Brechet Plateau des Chenes Lirac Rou	Lirac, FR	2016	750/12	\$ 168	\$ 14.00	\$156	\$152		94 Jeb Dunnuck	Sustainable
Joan D`Anguera Altaroses	Monstant, SP	2017	750/12	\$ 168	\$ 14.00	\$160	\$156			Biodynamic
Mourre Cotes Du Rhone Cuvee Paul	Cotes du Rhone, FR	2015	750/12	\$ 168	\$ 14.00	\$160	\$152		90 Jeb Dunnuck	Sustainable
St Jean Du Barroux La Source	Ventoux, FR	2017	750/12	\$ 168	\$ 14.00	\$160	\$152			Organic
Joan D`Anguera La Planella	Monstant, SP	2017	750/12	\$ 176	\$ 14.67	\$168	\$160			Biodynamic
Saint Roch Kerbuccio	Roussilon, FR	2016	750/12	\$ 180	\$ 15.00	\$174			93 Jeb Dunnuck	Organic Practices

Eric Solomon Portfolio (European Cellars) - All Items Mix and Match

Marcoux Cotes Du Rhone	Cotes du Rhone, FR	2018	750/12	\$ 184	\$ 15.33	\$172	\$168		Organic
Garrigue Vacqueyras	Vacqueyras, FR	2018	750/12	\$ 200	\$ 16.67	\$192	\$188		Sustainable
Marcoux La Lorentine Lirac	Lirac, FR	2017	750/12	\$ 208	\$ 17.33	\$198	\$192	91 Jeb Dunnuck	Organic
Troullier De-La	Roussilon, FR	2016	750/12	\$ 216	\$ 18.00	\$208	\$200	94 Jeb Dunnuck	Organic Practices
Troullier Tandem	Roussilon, FR	2015	750/12	\$ 224	\$ 18.67	\$212	\$208	94 Wine Adv	Organic Practices
Mas Doix Les Crestes	Priorat, SP	2018	750/12	\$ 236	\$ 19.67	\$220		93 Wine Adv	Organic
Can Rafols Gran Caus Red	Penedes, SP	2010	750/12	\$ 240	\$ 20.00	\$224		93 Wine Adv	Organic Practices
St Jean Du Barroux L'Argile	Ventoux, FR	2016	750/12	\$ 240	\$ 20.00	\$224			Organic
Terroir Al Limit Historic Red	Priorat, SP	2017	750/12	\$ 240	\$ 20.00	\$228		92 J Suckling	Organic Practices
Terroir Al Limit Historic White	Priorat, SP	2017	750/12	\$ 240	\$ 20.00	\$228		91 J Suckling	Organic Practices
Casa Castillo Las Gravas	Jumilla, SP	2018	750/12	\$ 240	\$ 20.00				Organic
Izadi Orben	Rioja, SP	2017	750/12	\$ 252	\$ 21.00	\$240	\$232	94 J Suckling	Organic Practices
Courbissac Roc Du Piere	Minervois, FR	2015	750/12	\$ 256	\$ 21.33			93 Jeb Dunnuck	Organic
Joan D`Anguera Finca L`Argata	Monstant, SP	2017	750/12	\$ 256	\$ 21.33			94 Wine Adv	Biodynamic
Courbissac Farradjales (Cinsault)	Minervois, FR	2017	750/12	\$ 272	\$ 22.67			92 Wine Adv	Organic
Villacreces	Ribera del Duero, SP	2016	750/12	\$ 296	\$ 24.67			93 J Suckling	Organic
Familia Nin Ortiz Planetes Garnatxes	Priorat, SP	2017	750/12	\$ 320	\$ 26.67			94 Jeb Dunnuck	Biodynamic
Bosquets Gigondas	Gigondas, FR	2017	750/12	\$ 336	\$ 28.00			93 Jeb Dunnuck	Organic
Mas Doix Salanques	Priorat, SP	2016	750/12	\$ 380	\$ 31.67			93+ Wine Adv	Organic
Courbissac Roc Suzadou	Minervois, FR	2015	750/12	\$ 392	\$ 32.67			92 Wine Adv	Organic
Familia Nin Ortiz Planetes De Nin Cla	Priorat, SP	2017	750/12	\$ 400	\$ 33.33			95 Wine Adv	Biodynamic
Galia Villages	Ribera del Duero, SP	2017	750/12	\$ 400	\$ 33.33				Organic Practices
Terroir Al Limit Terra De Cuques Blan	Priorat, SP	2016	750/12	\$ 400	\$ 33.33			92 Wine Adv	Organic
Terroir Al Limit Vi De Vila Torroja	Priorat, SP	2015	750/12	\$ 400	\$ 33.33			92 Wine Adv	Organic
Roger Sabon Chateauneuf Du Pape R	Chateauneuf du Pap	2017	750/12	\$ 420	\$ 35.00			95 Wine Adv	Sustainable
Brechet Vaudieu Chateauneuf Du Pap	Chateauneuf du Pap	2017	750/12	\$ 432	\$ 36.00			94 Jeb Dunnuck	Sustainable
Giraud Chateauneuf Du Pape Traditio	Chateauneuf du Pap	2017	750/12	\$ 464	\$ 38.67			93 Wine Adv	Organic
Mourre Cdp Tres Vieilles Vignes	Chateauneuf du Pap	2016	750/12	\$ 488	\$ 40.67			93 Vinous	Sustainable
Marcoux Cdp Rouge	Chateauneuf du Pap	2017	750/12	\$ 520	\$ 43.33			94 Vinous	Organic



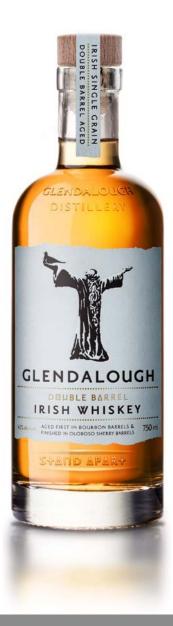


Glendalough Cocktail Promo Kit

Buy 3 cases {6 packs} of <u>Glendalough</u> <u>Wild Botanical Gin, Double Barrel Irish</u> <u>Whiskey, and / or Rose Gin</u> at BBP {\$144/c}, get 3 cases of <u>Fentiman's</u> <u>Ginger Beer, Sparkling Elderflower and</u> <u>Pink Lemonade</u> at \$1 for each case!

Promo kits must be ordered through sales associate and this special must be mentioned when placing the order.

Effective April 13th. Promo does not apply to previous purchases. Dbl Barrel Whiskey, Rose Gin and Wild Botanical Gin will assort.





<u>Mulderbosch</u> <u>Chenin Blanc, Sauv</u> <u>Blanc, Cabernet</u> FL \$140 | 3c \$132 | 5c \$120 | 10c \$116

<u>Faithful Hound</u> FL \$212 | 3c \$192



VIN(WINE)+NY(NEW YORK)=VINNY

New York Bubbly Wine

Bubbly White 250ml / 24pk FL \$90 | 3c \$78 | 5c \$60

Bubbly Rose 250ml / 32pk FL \$120 | 3c \$104 | 5c \$80

Empire Estate Wines

EMPIRE



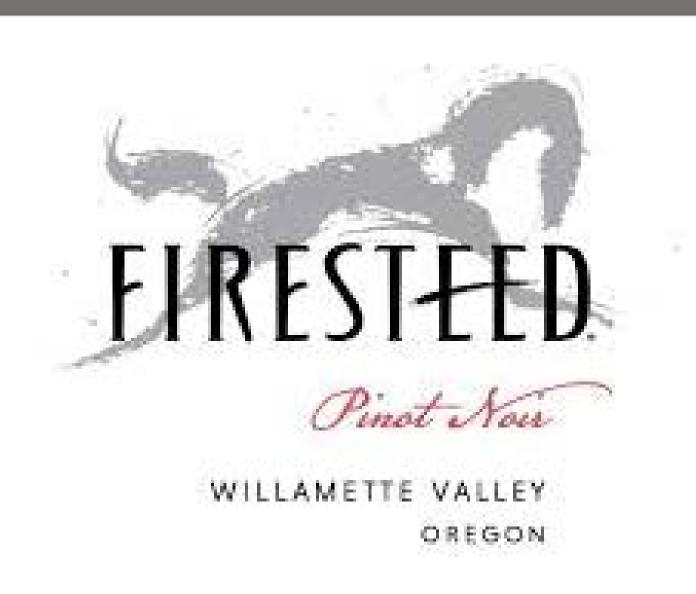


WINE ENTHUSIAST

91 POINTS

JAMESSUCKLING.COM

91 POINTS



<u>Regularly</u> FL \$144 3c \$128 5c \$109

Spring Special 10c \$104





10c M & M \$108/case

ALEXANDER VALLEY VINEYARDS ROSE of SANGIOVESE 2019



Regularly FL \$128 | 3c \$120

Spring Special 3c @ \$112

K Vintners Connoisseur Case

- 4 Cases of Extremely Limited Single Vineyard Releases
- 12 Assorted Single Vineyards
- each rated 92 Points or higher
- Case #1 \$360/case | Retail Value \$780
- Case #2 \$360/case | Retail Value \$760
- Case #3 SOLD OUT
- Case #4 \$360/case | Retail Value \$735

• *Limited Availability. First Come, First Served. For specific breakdown and vintages, please contact sales associate. Box assortment can include El Jefe, Roma Cab/Syrah, Viognier Art Den Hoed, River Rock Cab, King Coal, Rock Garden Syrah, The Hidden Syrah.







YES to Purity YES to Integrity YES to Flavor

POPUP Sparkling Wine

This evolution of bubbles. POPUP smells of honeysuckle, orange blossom, lilac with peach, lemon curd and pie crust. Smooth, long and delicious. POPUP for the moment and the moment is now! 100% Chardonnay

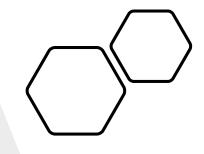
> Single Vineyard Noble

> Vineyard









Mohua Sauvignon Blanc FL \$120 | 3c \$112

> April Special 10c Solid Sauvignon Blanc @ \$100/c

March 30th – April 30th Must ship within these dates



MOHUA



<u>Regularly</u> FL \$180 | 2c \$174 | 5c \$160

April & May Special FL \$174 | 3c 160





<u>Rock Town</u> <u>Flavored Vodka</u> <u>April – May Special</u>

<u>750mls</u> FL \$54 | 3c \$50 | 5c \$48

<u>1L</u> FL \$120 | 3c \$116 | 5c \$104

Hand Crafted. Distilled 6x. Gluten Free. 100% Corn. Made in the USA.



New 5 case QD Assortment on Plantation Rums Plantation Grande Reserve 5 Yr 750ml 5c @ \$105/c 1.75L 5c @ \$165/c

Plantation Rum Xaymaca Special Dry 5c @ \$102/c

Plantation Guatemala XO Single Cask 5c @ \$212/c

Plantation Peru 2010 Single Cask 5c @ \$212/c

Plantation Peru Vintage 2019 5c \$212/c

Plantation Trinidad 97 Single Cask 5c @ \$300/c

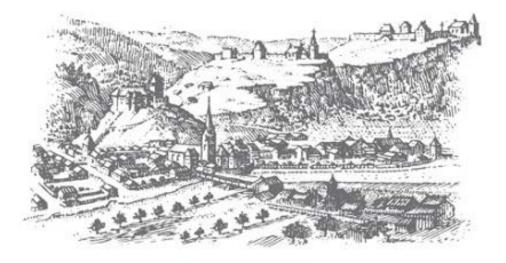
Plantation Peru Vintage 2004 5c @ \$230/c

Plantation Fiji Vintage 2009 5c @ \$230/c

Plantation Jamaica Vintage 2002 5c @ \$200/c

Plantation Panama 12 Yr Peated 5c @ \$200/c

SAN PIETRO



PINOT GRIGIO

ALTO ADIGE · SÜDTIROL DOC

<u>REGULARLY</u> FL \$112 | 3c \$108 | 5c \$104

APRIL SPECIAL 10 cases @ \$96

Bounty Rums from St. Lucia

White Rum | Gold Rum | Spiced Rum

Special The 3 case QD is Case 1 in April & May! \$156/12 pack 1 Liter Bottles The 3 case QD is Case 1 in April & May! \$144/12 pack 750ml Bottles



Bounty Rums from St. Lucia

Dark Rum

Special The 3 case QD is Case 1 in April & May! \$192/12 pack 1 Liter Bottles The 3 case QD is Case 1 in April & May! \$180/12 pack 750ml Bottles

Graves Grain Alcohol 190 Proof

750ml \$151.92 {\$12.65}

1.75L \$159.96 {\$26.65}



DIY Hand Sanitizer Recipe

Ingredients

•2 ounce spray bottle

•5 drops vitamin E oil (optional, this makes for soft hands!)

•3 tablespoons witch hazel with aloe vera, vodka, or 190 proof grain alcohol, such as Graves

•5 drops lemon essential oil

•5 drops orange essential oil

•5 drops tea tree essential oil

•Distilled (or at least filtered, boiled, and cooled) water

Instructions

1.In the spray bottle, combine the vitamin E oil, witch hazel, vodka or grain alcohol, and essential oils. Place the sprayer on tightly and shake well for 15-20 seconds to combine.

2.Open the bottle, and fill to the top with water. Replace sprayer, and shake again for 15-20 seconds. Done! 3.Print and stick the label to the bottle. If you don't have label sheets kicking around, you can also print the label onto regular paper, and then use clear packing tape to adhere the label to the bottle by using the tape like lamination over the entire label.

4.To apply: shake the jar vigorously to reincorporate the essential oils, then spray liberally on your hands whenever you feel like they need a bit of a deep clean. Rub hands together until dry. This is not a substitute for proper hand-washing, so make sure to wash your hands well at the next opportunity.

CORONAVIRUS DISCLAIMER: This hand sanitizer is not a substitute for <u>proper handwashing</u>. And while this home remedy contains commonly-accepted natural antiviral ingredients, it has never been tested in a lab to determine it's efficacy against viruses such as the coronavirus.

Essential oil disclaimer: This recipe uses what are generally considered safe essential oils, but please keep in mind that while completely natural, all essential oils are powerful plant compounds that you and your family (including your pets) might have a reaction to. Never use essential oils undiluted or take essential oils internally (diluted or undiluted) without the guidance of a professional, and always read up about the possible side effects of each type of oil before you use it. Avoid the use of essential oils (diluted or undiluted) during the first trimester of pregnancy, on small babies, and on anyone with severe allergies to the plants the oils are derived from. And if you see any reactions in yourself, your family, or your pets, stop use of your essential oil products immediately and contact a medical professional.

<u>ONYVA</u>

VIN DE FRANCE

FL \$128 | 3c \$120 250mls / 24 pack



GO WHERE THE WINE TAKES YOU.

Premium French wine in a can (oui, a can!) Now, **ON Y VA** is along for the ride, wherever it takes you. Picnics in the park. Strolls on the beach. Boating, biking, hiking, chilling by the pool or watching sunsets on the deck.

ON Y VA brings to life real moments we've had in France—walking at sunset in Provence, taking in Loire Valley vines from a terrace. They were simple, and they were spectacular. **ON Y VA** means "Let's Go!" Time to find Your moment, premium French wine in hand.

Find Your Moment with ON Y VA Vin de France.

CRISP, FRESH, SUBLIME

2018 ON Y VA LOIRE VALLEY SAUVIGNON BLANC

 Alcohol Content: 12.5% by Volume

 Can Size:
 250 ML=(2) 4.2 oz glasses

 Varietals:
 100% Sauvignon Blanc

 Soil Type:
 Various soils from top vineyards across Eastern

 Loire Valley, mostly Touraine

Average Vine Age: 18 years Region: Loire Valley

Appellation:

Mission:

IGP Val de Loire

ON Y VA embodies a love of France, a love of fine wine and a love of nature and adventure. We encourage more outdoor play, more unplugging, more long talks and long walks, more getting lost in the moment. Find the spectacular in the simple.



ESTATE-GROWN, TERROIR-DRIVEN





TRĕKÁL

Unique spirit distilled from Apples and Pears

ABV: 84 proof

FERMENTABLES:

Apples and Pears

Other: Distilled with Berries and Herbs Unique to Patagonia

#DAILYPOUR



NEW ITEM! TRA*KAL

Trakal Patagonian Spirit

Unique spirit distilled from Apples & Pears. A bold new spirit that's the first of it's kind. Sips like a whiskey ... Mixes like a gin

"TRA*KAL is anything but traditional in terms of its characteristics and flavor profile, but for those who enjoy a bold and robust drink it can be enjoyed neat or on the rocks, just like a fine whiskey. And while it's uniqueness can never be masked, for the cocktail enthusiast it's as versatile as a gin and can be enjoyed as a substitute for traditional spirits or used to make your own adventure."

> \$170/case \$160/2 case

Greenbar Distillery Spritz Coming Soon: FL \$72 | 2C \$64 | 3C \$60



Bubbly, slightly sweet with backbone, these spritzes are a treat. They taste like fresh cocktails, not "natural flavors". The secret lies in combining our acclaimed spirits and bitters.

Orange – Zesty & Fresh Hibiscus – Lush & Tangy Ginger – Bright & Spicy

Coded to sell as 4 packs 6% ABV 12oz Can 209 Cal | 11g Carbs | 0 Protein | 0 Fat

CERTIFIED ORGANIC GLUTEN FREE MSRP \$14.99/4 pack







Cuvee Jean Louis FL \$96 | 3c \$88 | 5c \$80 | 10c \$72



 Ice Blanc de Blancs Charles de Fere Rose
 Charles de Fere Reserve

 FL \$96 | 3c \$88
 FL \$128 | 3c \$120 FL \$128 | 3c \$112 | 11c \$92



Mypari

CUVÉE JEAN-LOUIS





NEW Empson Super Special

Solid Cases

*does not assort w/ Lagaria WAS: FL \$104 |3c \$96 |10c \$88

Effective March 23rd: FL \$96 | 3c \$88 | 5c \$80





New Pricing 3.23.20

FL \$88

3c \$80

Solid Cases. Does Not Assort









ROSE SALE MIX & MATCH ALL ROSE

Item #	Description	Pack Size	Regular Price	3 case Price	10 case Price	20 case Price
75306-18	Angels & Cowboys Rose	12/750	\$128.00	\$121.60	\$115.20	\$102.40
75307-17	Angels & Cowboys Rose	12/375	\$80.00	\$76.00	\$72.00	\$64.00
75307-18	Angels & Cowboys Rose	12/375	\$80.00	\$76.00	\$72.00	\$64.00
03799-18	Anton Iby Blaufrankisch Rose	12/750	\$156.00	\$148.20	\$140.40	\$124.80
70552-18	Armas de Guerra Rosado (Mencia)	12/750	\$96.00	\$91.20	\$86.40	\$76.80
37517-17	August Kesseler "The Daily August" Rose	12/750	\$180.00	\$171.00	\$162.00	\$144.00
70620-NV	Begonia Rosado	12/1L	\$80.00	\$76.00	\$72.00	\$64.00
46098-17	Cavalchina Bardolino Chiaretto Rosato	12/750	\$132.00	\$125.40	\$118.80	\$105.60
76529-18	Chemistry Rose of Pinot Noir	12/750	\$168.00	\$159.60	\$151.20	\$134.40
76601-18	Cline Mourvedre Rose	12/750	\$96.00	\$91.20	\$86.40	\$76.80
34706-18	Domaine Listinconu IGP Corsica rosé	12/750	\$96.00	\$91.20	\$86.40	\$76.80
12702-18	Dourthe La Grande Cuvee Rose	12/750	\$132.00	\$125.40	\$118.80	\$105.60

36155-18	E. & F. Jourdan Aramon Rose Vieille Vignes	12/750	\$120.00	\$114.00	\$108.00	\$96.00
58752-18	Fantini Cerasuolo Rosato DOC	12/750	\$96.00	\$91.20	\$86.40	\$76.80
58903-18	Fontaleoni Toscana Rosato	12/750	\$104.00	\$98.80	\$93.60	\$83.20
28956-18	Fortant Grenache Rose Coast Select	12/750	\$88.00	\$83.60	\$79.20	\$70.40
28966-18	Fortant Grenache Rose Keg	1/19.5L	\$240.00	\$228.00	\$216.00	\$192.00
79836-18	Hedges DLD Rose	12/750	\$160.00	\$152.00	\$144.00	\$128.00
80202-18	IfYou See Kay Rose - Cans	12/375	\$63.00	\$59.85	\$56.70	\$50.40
35952-17	Jaboulet Cotes du Rhone Parallele 45 Rose	12/750	\$80.00	\$76.00	\$72.00	\$64.00
70852-18	Liquid Geography Rose (Mencia)	12/750	\$104.00	\$98.80	\$93.60	\$83.20
21842-18	LVE Cotes de Provence Rosé	12/750	\$216.00	\$205.20	\$194.40	\$172.80
68585-17A	Macanita Touriga Nacional Em Rose	12/750	\$180.00	\$171.00	\$162.00	\$144.00

*February 1st to April 30th or while supplies last

Continue on back





ROSE SALE MIX & MATCH ALL ROSE

Pack Size Regular

Price

3 case

Price

10 case

Price

20 case

Price

Item # Description

68585-18	Macanita Touriga Nacional Em Rose	12/750	\$180.00	\$171.00	\$162.00	\$144.00
80948-18	Marietta Old Vine Rose, CA	12/750	\$132.00	\$125.40	\$118.80	\$105.60
80959-18	Marietta Old Vine Rose-KEG	1/19.5L	\$200.00	\$190.00	\$180.00	\$160.00
34891-18	Mourchon Cotes du Rhone Villages Loubie Rose	12/750	\$120.00	\$114.00	\$108.00	\$96.00
68274-18	Ned Pinot Noir Rose	12/750	\$112.00	\$106.40	\$100.80	\$89.60
55835-16	Pietradolce Etna Rosato DOC	12/750	\$184.00	S -	Ş -	Ş -
68642-18	Rose Vulcanico	12/750	\$200.00	\$190.00	\$180.00	\$160.00
85093-17	Sidebar Rose Syrah Russian River	12/750	\$180.00	\$171.00	\$162.00	\$144.00
85401-17	Soter Rose North Valley	12/750	\$192.00	\$182.40	\$172.80	\$153.60
85420-18	Space Age Grenache Rose	12/750	\$162.00	\$153.90	\$145.80	\$129.60
85704-18	Stoller Rose of Pinot Noir Dundee Hills	12/750	\$180.00	\$171.00	\$162.00	\$144.00
81434-18	Tinto Rey Rosé	12/750	\$108.00	\$102.60	\$97.20	\$86.40
54320-18	Trediberri Langhe Rosato	12/750	\$128.00	\$121.60	\$115.20	\$102.40
05569-18	Vina Garces-Silva Boya Rose of Pinot Noir	12/750	\$136.00	\$129.20	\$122.40	\$108.80
72914-18	Zestos Rosado (Garnacha)	12/750	\$76.00	\$72.20	\$68.40	\$60.80



Essenza Flavored Mineral Water by Nestle

<u>Regularly</u> \$21/case <u>Limited Time</u> <u>Special</u> \$10.53/case

330mls / 24 loose

Journal Pricing Updates, Corrections, and Single Promos

- Silent Pool Gin
- FL \$212 | 1c \$196 | 2c @ \$188/case
- Sidebar Russian River Sauvignon Blanc
- FL \$232 | •
- **Buena Vista North Coast Series Assortment**
- FL \$144 | 3c \$136 |
- FL \$136 |3c \$128 | 20c \$120
- Ramey 2015 Napa Cabernet Sauvignon
- FL \$536 | 3c \$456
- *Price Increase from 2014 vintage •
- The Right Gin {6 pack}
- 750ml FL \$130 | 2c \$124 | 4c \$116 •
- Koval Dry Gin {6 pack}
- 750ml FL \$168 | 3c \$160 •
- **Planet Oregon Pinot Noir**
- FL \$196 | 3c \$180 | •
- **Buena Vista North Coast Cabernet 2017** •
- FL \$144 | 3c \$136 | FL \$136 | 3c \$2 *does not apply to the 2016 vintage ; 20case M & M \$120/case
 Casa Santo Limas Red Blend 2017
- FL \$104 | 3c \$92 | 5c \$80 | 56c \$64.08 •
- **Alexander Valley Vineyards Cabernet** •
- FL \$208 | 3c \$200 | 10c SOLID \$176 for April •
- **Don Pilar Blanco Tequila** \bullet
- FL Special for April & May \$136/6 pack •
- **Don Pilar Blanco Tequila**
- FL Special for April & May \$136/6 pack •
- Dad's Hat Rye #06400-NV •
- FL Special for April & May \$174/6 pack | 3c \$160 •

Journal Pricing Updates, Corrections, and Single Promos

Rock Town Hand Crafted Vodkas 80 Proof, Basil, Lemon, Grapefruit, Orange 1L FL \$132 | 5c \$120 | 10c \$116 | 25c \$104 {now 5cs for Apr 750ml FL \$63 | 5c \$57 | 10c \$54 | 25c \$52 {now 5cs for April} **1.75L** FL \$104 | La Forcine Sancerre FL \$212 | 5c \$192 **On Y Va Sauvignon Blanc Can** FL \$128 | 3c \$120 **Cannonball Chardonnay & Sauvignon Blanc 375mls** FL \$88 | **Cannonball Cabernet 375mls** FL \$88 | NO Fantini 750mls FL \$88 | 3c \$80 **Canella Prosecco Superiore 187ml** FL \$108 | 3c \$96 | | **Pine Ridge Chenin Viognier** 1 on 10 ; 3 on 25; promo case is \$1 Lange Family Plan – Chard, Pinot Noir Reserve, Pinot Noir Estate Chard FL \$364 | 3c \$348 Pinot Noir Reserve FL \$336 | 3c \$312 **Pinot Noir Estate {6pk} FL \$320 | 3c \$308**

Journal Pricing Updates, Corrections, and Single Promos

Pallet & Half Pallet Programs

Bodegas Los Toneles 28c @ \$144/c Tonel 46 Cab 56c @ \$115.08/c Dream Wines 28c @ \$63/c Caracol Serrano Jumilla Red Blend \$56 @ \$64/c Precision Napa Cab 28c @ \$150/c Ashley Gabrielle Cab FL \$205/c | 28c @ \$105/c Paxis Red Blend 50c@ \$68.04/c Little K Syrah 20c @ \$159.48/c Aragosta Rose 56c @ \$42/c Finca Manzanos Garnacha 56c @ \$64.68

*All pallet and half pallet deals are subject to availability. No Co-Op. Orders must be placed with Director of Sales, Karen Clayton. 302.983.9505

Inventory Reduction

Ballyhoo Irish Whiskey \$240/12pk Threadbare Cider 750ml \$60/12pk Noteworthy Bourbon & Rye \$76/6pk Ichiro Malt & Grain Chichibu \$700/12pk Journeyman Humdinger Jalepeno \$96/6pk Journeyman Red Arrow Vodka \$96/6pk Touch of Italy Amarone 375 \$80/case Casa de Fieras Reserva \$72/case Pasolasmonjas Garnacha \$88/case Sandbar Outerbanks Rum \$90/case Brother's Beatnick & Jabberwock \$64/case Wigle Apple Whiskey \$220/case Wigle Quaker Strength Oatmeal Stout \$220 Straw Boys Irish Vodka \$150/case Seven Hills Ciel du Cheval \$356/case Seven Hills Cabernet \$180/case Sea Phantom PN \$90/case Scheide Sauv Blanc \$131.88/case Pareto's Eighty20 Cab|Chard|PN \$63/case

Bacchus Importers LLC Coronavirus Response

Our hearts go out to all those affected by the COVID-19 outbreak. Once the coronavirus emerged as a threat, we assembled an internal task force to monitor the developing crisis and manage our response accordingly. We have been closely following recommendations from the Centers for Disease Control and Prevention (CDC), Public Health Agency of Canada, and the World Health Organization (WHO), and we have implemented policies and precautionary measures to best support the safety and health of our associates, partners and their respective families. We will continue to operate with your safety and well-being in mind and provide the highest quality of service. By working together, we will get through this challenge and emerge stronger as an industry.

As everyone in our industry continues to navigate the evolving COVID-19 situation, we want to re-emphasize our commitment to serving our customers in a safe and responsible way. We have implemented measures to safeguard our associates, as well as our customers, during this difficult period. We'd like to extend a sincere thank you to all our customers who are doing outstanding work in being advocates of social distancing while continuing to operate during coronavirus.

For more information regarding responsible alcohol sales, check out this helpful infographic from the WSWA: <u>https://www.wswa.org/responsible-alcohol-sales-during-covid-19</u>

Bacchus Importers Delivery & Sales Protocol

Dear Valued Customer,

Now more than ever, Bacchus is committed to being a responsible and attentive business partner to you. In response to the evolving COVID-19 situation, we are enhancing our business protocols and taking additional precautions to maximize social distancing principles and further limit person-to-person contact for the safety of not only our drivers and helpers but your employees and customers as well. Specifically, we are implementing the following protocols effective immediately and until further notice:

- We are adopting a "drop & go" policy for all deliveries. Our drivers and helpers have been advised to deliver only to designated receiving areas and to limit interaction with receivers and other account personnel. Please note that this means our drivers and helpers will not be delivering product to basement areas or into store aisles.
- Accounts are asked to make the designated delivery area one that is not generally accessible to the public. We also ask that delivery doors be propped open for drivers to limit surface contact.
- If a Bacchus associate must obtain an executed invoice while visiting an account, he or she will follow the below process when doing so:
 - Bacchus representative to places the customer's copy of the invoice where the customer representative/agent has easy, isolated access;
 - Bacchus representative leaves customer's copy of the invoice and allows the customer representative/agent to complete the paperwork with their own pen;
 - And, Bacchus associate then makes adjustment to the company's copy to reflect the customers and company adjustments the invoice, then the customer signs the company's invoice. The customer can take a photo of the adjustments of the company's invoice for proof of adjustment.

Additionally, all Bacchus associates have been reminded to adhere to the social distancing and other preventative measures recommended by the health authorities, to including avoiding person-to-person contact when possible, frequently washing hands, covering coughs and sneezes with a tissue or inner elbow or sleeve, avoiding touching one's face and maintaining at least 6 feet of distance between the associate and others.

We recognize that continuing to visit accounts and meet our business partners' expectations remains essential, and we believe these protocols will enable us to continue to serve you at the highest levels while also promoting associate safety during this unprecedented and difficult period. We sincerely appreciate your support and commitment to safety and your cooperation in these efforts. We will continue to monitor the situation across all Breakthru markets, and we will provide updates to our protocols and guidelines as necessary.



Ashlee Reynolds, Sales Associate New Castle County 410.633.0400 xt 587

Jessica Janssen, Sales Associate Sussex County | Ocean City 410.633.0400 xt 556

Karen Clayton, Director of Sales DEL | MD Eastern Shore 302.983.9505 {c} 410.633.0400 xt 576

Conditions of Sale

Less than a full case on all items add .99c/bottle. All merchandise at prevailing prices are subject to availability. Delinquent invoices are subject to a 1.5% per thirty {30} day finance charge. Said finance charge shall be applied retroactively to the invoice due date. All payments made on delinquent accounts apply first to finance charges. Customer shall pay collection costs of 30% of any delinquent balance due from Customer under this agreement if the account is referred to an attorney. A service charge of \$25 shall be imposed for any dishonored check. All delivery orders must satisfy the following minimum requirement: Cases must total three {3} and/or a total order amount of \$150 or whichever is greater.